

VELOCE

Simply Electrifying

Customer Testimonials



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COMMERCIAL & INDUSTRIAL, EV CHARGING APPLICATION

"We are proud to integrate Veloce Energy innovative solutions as a complement to the ABB energy storage portfolio to enable large-scale electrification.

Our battery energy storage technology optimizes energy use and increases energy efficiency to reduce carbon emissions and lower energy costs, helping our customers to achieve their sustainability goals."

Alexandra Goodson

Global Product Marketing Manager

ABB Energy Storage Solutions Electrification – Distribution Solutions



Technology Provider

ABB is a global technology leader in electrification and automation, enabling a more sustainable and resource-efficient future.

The VPort is an integrated solution to complement ABB's energy storage portfolio, providing modular and scalable power, and highly compact and configurable solutions that are fire-safe, reliable, power-dense and versatile.

MICROGRID WITH EV CHARGING APPLICATION

"The modular design of the VPort made it very easy to install on our skid. The commissioning process was seamless. Once set up, the VPort was very user friendly and easy to use.

During the peak shaving sequence, the units provided supplemental power to stay below the peak demand threshold. Communications worked flawlessly. We successfully established both local (HMI) and remote (Laptop and cell phone) communication with the VPort.

I'm sure other customers will appreciate the wealth of features that VPort offers.

Vince Visconti Former General Manager, Pioneer Solutions, Inc.





Demand Charge Mitigation

Pioneer Power Solution's E-Bloc skid solution was integrated with the VPort (BESS) 40kW/78kWh to mitigate demand charges for a project. The VPort kept demand charges low while supplying power for the commercial building lights and a 50kW EV Charger to charge a Tesla vehicle, The VPort leveraged stored energy from the VPort batteries, power from the grid, and power stored from the building generator.

SOLAR PV APPLICATION

"A partner referred us to Veloce Energy and we were immediately impressed by the team's responsiveness and domain knowledge. We are deploying the VPort battery energy storage system for several solar projects because of its performance, highly compact nature, flexible configurations, and clean design which optimizes space, and overall cost.

The systems can be placed up close to buildings compared to large containers that take up a lot of space. It's nice to be able to scale power in building blocks for increased loads or resiliency applications in the future. Finally, Veloce met all the regulatory compliance requirements, and the Argos energy management software provides a fully integrated solution for our customers."

> Jono Stevens Chief Operating Officer at Spreck Energy LLC



Solar Plus Storage Installation Projects

Spreck is a solar developer and engineering firm that selected the VPort for several projects across California because of its modularity, compact size, performance, fast lead times, and quality of customer service and support.

The VPort provides flexibility to scale for future increased load requirements and its compact size provides flexibility in placement for broad applications.

MICROGRID APPLICATION

"We selected the VPort battery energy storage system because of its compact size, highly flexible configurations, and open communications.

The VPort will be connected to DERConnect, a firstof-its-kind microgrid testbed, used for testing a wide range of distributed control algorithms and real-world applications.

Veloce Energy was a pleasure to work with. Their team was very responsive to our needs and provided timely support throughout our evaluation and post-selection process."

Jan Kleissl Principal Investigator and Director, UCSD DERConnect

> Adil Khurram Project Scientist, UCSD DERConnect



UCSD DERConnect MicroGrid Testbed

UCSD is building a first-of-its-kind testbed, DERConnect, to better understand how to integrate distributed energy sources such as solar panels, wind turbines, smart buildings and EV charging into the power grid.

The VPort will be used for testing a wide range of distributed control algorithms and real-world applications, connected to the microgrid.

COMMERCIAL & INDUSTRIAL APPLICATION

"It's beautiful to have Veloce as a high-quality battery partner that we trust to recommend to our customers. MuGrid designs battery-based microgrids to deliver financial returns to customer sites and the VPort is easy to integrate with, control, and validate our operational strategy and cost savings to the site.

The Veloce system is thoughtfully designed from its firesafety, flexible configurations and communications to its expandability and price point. It fills a gap in the market where we can really tailor the sizing exactly to the client's needs as supposed to implementing an oversized solution."

> Amy Simpkins CEO, MuGrid Analytics



Water Waste Treatment Facility City Municipality

MuGrid Analytics is providing optimized economic dispatch control and operations for a water waste treatment in Colorado. The microgrid system includes the VPorts and will be commissioned in 2023. The project goal is to optimize revenue streams through a municipal utility demand response program along with behind-the-meter peak shaving. MuGrid can easily control and the VPorts to implement their designed operational strategy for the site.



Questions?

Contact info@veloceenergy.com

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